

Answer Sheet for

Student Name: _____

Study and Assignment Guide**Section 3 - Week 8 -Personal Power and Team Leadership**

Please write (legibly please) your answers or what you did for the assignments in Week #8. Have your Clinic Director sign below and fax or email us when completed. Try to get it back to us by Tuesday before the next class. Please use a separate sheet if you need more room.

Thank YOU!**Fax:** 1(877) 868-0909**Email:** Services@GoalDriven.com

Monday Morning Motivation Tent Poster: Watch your inbox on Monday mornings for the week tent poster.

_____ **Post a WIN**_____ **Post a TIP****Reading/Video**___ **1.** *The Goal Driven Business* p. 200 – 206___ **2.** Principle #1 - *Power of Choice***Study Questions:**___ **1. Happiness.** What is the connection between happiness and virtue? Why?___ **2. Your Ben Franklin List.** Work out your own personal virtues. Send in your list. For example:

“I seek to be: Wise, courageous, kind, just, forgiving, set an example, disciplined, spiritual, grateful, studious...”

___ **3. Optional.** Take the VIA test. <https://www.viacharacter.org/>___ **4. Application.** How can you use the information on virtue and happiness to help the clinic achieve its goals?

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- ___ 5. **Goal Driven team members.** Give at least 4 steps how you would develop employees to become “Patient and Team Goal Achievers” (PATGAs), or “Goalineers” – staff that are self-motivated to achieve practice goals and who work to achieve them.

- ___ 6. **Capstone Project.** Submit an outline of your Capstone Project

Training Partner Session With _____

- ___ 1. **Virtues.** Discuss with your training partner one of your personal virtues and strengths that you feel you are most able to achieve, and one that will be more difficult.
- ___ 2. **Capstone.** Discuss your Capstone project with your training partner. Ask them if they have any questions or suggestions.
- ___ 3. **Code of Integrity.** Discuss 2 of the Goal Driven *Manager Codes of Integrity* to your training partner and how you can apply them. Pick one that seems easier, and one that might be more difficult.

Working with Your Clinic Director

- ___ 1. **Happiness and Virtue.** Explain to your Clinic Director the relationship between happiness and virtue, and how this can be used to improve clinic performance.
- ___ 2. **Goal Driven Business.** Explain to your Clinic Director the difference between a Personality-Driven practice where everything is dependent on the owner, and a Goal Driven Business where team members driven to achieve the goals of the business.
- ___ 3. **Application.** Then, give your Clinic Director at least 4 steps on how you both are going to achieve this. Please list these steps.

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- ___4. Discuss your Capstone project with your Clinic Director. Ask them if they have any questions or suggestions.



(Optional: How's your exercise program?)

Share Session Completed with _____

Clinic Director Briefing. Wow! Our manager did a great job briefing me on the material she learned and how to use it. I also asked her questions, and they were able to give smart answers!

Student Name: _____ Clinic Director: Initial/signed: _____